

# Marketing Management/Leadership

Youth Apprenticeship

## **MARKETING MANAGEMENT/LEADERSHIP**

Marketing management/leadership youth apprentices help plan and coordinate activities that help a marketing team run efficiently.

**Length of Apprenticeship:** One year. Youth apprentices must have completed Marketing Communications, Merchandising, or Professional Sales prior to beginning this youth apprenticeship.

# COMPETENCIES

Youth apprentices must complete a **total of 11** competencies. **Ten** must be from the list below. If necessary, employers can substitute **1** competency with another occupationally appropriate skill. That skill should be added to the competency list for assessment.

#### **Occupational Competencies**

- 1. Facilitate positive customer interactions
- 2. Communicate the company's unique brand
- 3. Follow workplace human resource laws and regulations
- 4. Demonstrate organizational skills to lead others
- 5. Use teamwork to increase workplace efficiency and effectiveness
- 6. Use technology to manage work and customer relationships
- 7. Maintain business records
- 8. Assist with strategic planning
- 9. Use project management skills to improve return on investment (ROI)
- 10. Develop a marketing campaign
- 11. Maintain technology security to protect customer information and company image

### **POST-SECONDARY PATHWAY OPPORTUNITIES**

There are several post-secondary pathway opportunities in this area. The following is a partial list.

- Digital Marketing
- Marketing/Sales